

## Course summary of Diploma in Banking Sales (DBS)

<b>Modules</b>	<b>No. of Hours/Module</b>
Orientation and Basics of Banking	4
Core Banking , Customer Acquisition and Account Opening	7
Retail Banking and Third party Products	5
Payment and Settlement in Banks	3
Other Banking Operations	2
Post Sales Activities	2
Rural Banking and Banking law	2
Customer Service and Sales Management	2
IT Skills	6
Attitude Development	6
Basic soft Skills	12
Test , Practice Sessions and Role Plays	9
<b>Total</b>	<b>60</b>